WHAT IS MEDTECH ALLIANCE?

OHSU’s MedTech Alliance program was founded by the Technology Transfer & Business Development Department (TTBD) and the Oregon Clinical & Translational Research Institute (OCTRI). This program connects OHSU inventors with potential investors and industry collaborators. OHSU has many innovative medical technology inventions in the device and diagnostic space. Some of these inventions would benefit from additional resources and support before they can be commercialized. The goal of the MedTech Alliance is to facilitate collaborations and advance OHSU technologies.

HOW DOES MEDTECH ALLIANCE WORK?

Approximately twice per year, OHSU hosts in-person meetings that are designed to showcase OHSU technologies or OHSU startup companies to investors and industry collaborators. OHSU inventors and representatives from OHSU startup companies can attend these meetings and present their technologies and/or companies. These meetings are designed to facilitate networking. As such, talks are brief and posters will be in “pitch” format (TTBD and OCTRI can offer advice on this format).

WHY SHOULD I SHARE MY TECHNOLOGY ON THE WEB PORTAL OR PRESENT AT AN EVENT?

Participating OHSU technologies and companies have increased exposure to nationally and locally-based industry and investor collaborators, including:

- Business development specialists at medical device, biotech, or pharmaceutical companies;
- Research & design directors at medical device, biotech, or pharmaceutical companies;
- Angel investors;
- Venture capitalists;
- Family fund investors.

Your technologies can benefit from a number of commercialization opportunities, including the examples outlined below.

- Developing an active collaboration with industry partners
  - Sponsored research funding
  - Co-development of a technology
  - Applying jointly for funding (e.g. STTR grant)
- Licensing agreements
- Investment in OHSU startup companies
- Forming relationships with experienced industry or investment professionals that can offer advice or guidance on the commercialization and/or startup formation process
- Exposure and marketing for your technology in the broader medical device community

HOW TO PARTICIPATE

For technologies that have been submitted to TTBD using the Intellectual Property Form, please speak to your assigned Technology Development Manager (TDM). You can also reach out to Trish Pruis with program questions: pruist@ohsu.edu.

Please see the MedTech Alliance webpage for more information.